Proposed FY 2012 Budget

Benjamin J. Allen
President
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Dr. Angeleita Floyd giving an applied flute lesson to a student
National Rankings & Distinctions

- U.S. News & World Report Ranking
- Princeton Review Ranking – Business
- Nationally Recognized Jazz Program
- STARS Award
- President’s Higher Education Community Service Honor Roll
- Military Friendly School
Statewide Impact

• We serve Iowa’s students who then serve Iowa
  – 92% of our students are from Iowa
  – 74% of our alumni who graduated in the last decade live in Iowa

• We educate Iowa’s students
  – More than 12,000 alumni educators teach in Iowa
  – About 1/3 of Iowa’s school leaders are UNI alumni

• We support Iowa’s economic development
  – Our efforts reach 100% of Iowa’s counties
Budget Development Context

Source: Board of Regents, State of Iowa Reports
Budgeted Appropriations and Fall Enrollment

<table>
<thead>
<tr>
<th>Year</th>
<th>Budgeted Appr</th>
<th>Fall Enrollment</th>
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<tbody>
<tr>
<td>FY 09</td>
<td>$98.3M</td>
<td>12908</td>
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<tr>
<td>FY 10</td>
<td>$83.8M</td>
<td>13080</td>
</tr>
<tr>
<td>FY 11</td>
<td>$79.0M</td>
<td>13201</td>
</tr>
<tr>
<td>FY 12</td>
<td>$74.7M</td>
<td>13350</td>
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</tbody>
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State $ Per Student:
- FY 09: $7,615
- FY 10: $6,407
- FY 11: $5,984
- FY 12: $5,596

Source: Board of Regents, State of Iowa Reports
Efficiencies in Recent Years

- Reorganized academic and non-academic units
- Reduced workforce
- Increased class sizes
- Refinanced bonds to achieve future savings
- Reduced employer paid benefit programs
- Collaborated with Regents institutions in academic affairs, student affairs and financial services
- Partnered with Cedar Falls and Waterloo, and local non-profit organizations
<table>
<thead>
<tr>
<th>Major budget changes from FY 2011</th>
<th>$ Millions</th>
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</thead>
<tbody>
<tr>
<td>State appropriations decrease</td>
<td>(4.3)</td>
</tr>
<tr>
<td>Salary/fringe increase (collective bargaining)</td>
<td>(3.6)</td>
</tr>
<tr>
<td>Indirect cost recovery/interest/sales &amp; services decrease</td>
<td>(0.1)</td>
</tr>
<tr>
<td>Estimated net tuition (after additional $1.2 million set aside for student aid)</td>
<td>4.1</td>
</tr>
<tr>
<td>Budget Adjustment</td>
<td>0.3</td>
</tr>
<tr>
<td>Net projected shortfall</td>
<td>(3.6)</td>
</tr>
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Guiding Principles for FY 2012 Budget Decisions

1. Maintain affordability and accessibility (increase aid to students with financial need)
2. Ensure program quality and timely graduation
3. Maintain a safe campus
4. Make strategic changes rather than across-the-board cuts
Budget Strategies for FY 2012 and Beyond

1. Reduction of workforce
2. Reduction in programs and services
3. Reduction of general fund support for auxiliaries
4. Selective outsourcing
5. Mergers or reorganization of units/functions
6. Reduction of one-time expenses
7. Expand enrollment
8. Increase revenue
Conclusion

• Challenges moving forward
• We are committed to:
  – Being a leading undergraduate public institution
  – Serving the needs of Iowa